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Offers shopping cart and e-commerce **software**. Includes product details, example sites and lists of developers and hosts offering **Actinic** products.

The End of Solution Sales - Harvard Business Review

<https://hbr.org/2012/07/the-end-of-solution-sales>

Traditional **solution selling** is based on the premise that salespeople should lead with open-ended **questions** designed to surface recognized customer needs.

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